### **GUPTA GARG & AGRAWAL**

Chartered Accountants

G-55, Royal Palace, IInd Floor, Laxmi Nagar, Vikas Marg, Delhi – 110 092 Phone – 22502455 / 43016663

## **INDEPENDENT AUDITORS' REPORT**

To.

### The Members of Spice Online Retail Private Limited

### Report on the Financial Statements

We have audited the accompanying financial statements of Spice Online Retail Private Limited ('the Company'), which comprise the balance sheet as at 31 March 2015, the statement of profit and loss and the cash flow statement for the nine months period ended, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

**Opinion** 

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31 March 2015 and its losses and its cash flows for the nine months period ended on that date.

Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2015 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure a statement on the matters specified in the paragraph 3 and 4 of the Order, to the extent applicable.
- 2. As required by Section 143 (3) of the Act, we report that:
- (a) we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) in our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
- (c) the balance sheet, the statement of profit and loss and the cash flow statement dealt with by this Report are in agreement with the books of account;
- (d) in our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- (e) on the basis of the written representations received from the directors as on 31 March 2015 taken on record by the Board of Directors, none of the directors is disqualified as on 31 March 2015 from being appointed as a director in terms of Section 164 (2) of the Act; and
- (f) with respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i) the company does not have any pending litigations which would impact its financial position.
- ii) the company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
- iii) there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the company.

For GUPTA GARG & AGRAWAL CHARTERED ACCOUNTANTS FRN 505762C

PARTNER M. No. 012399

Place: New Delhi Date: 9<sup>th</sup> May 2015

# RE: Spice Online Retail Private Limited

# Annexure referred to in paragraph 'Report on Other Legal and Regulatory Requirements' of our report of even date

The comments are in seriatim of the order

- (i) (i) (a) The company is maintaining proper records of its Fixed Assets showing full particulars including quantitative details and situation thereof.
  - (b) As informed, the fixed assets were physically verified by the management at reasonable intervals. No discrepancy on such verification noticed by the management and reported to us.
- (ii) (a) The stocks relating to business of the company has been physically verified by the management at the close of the financial year. In our opinion, the frequency of verification is reasonable.
  - (b) The procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and nature of its business.
  - (c) The company is maintaining proper records of inventory. The management has not reported any discrepancy in physical verification of inventory conducted by it.
- (iii) As per the information and explanations given to us and certified by the management and verified from the books of account, the company has not granted any loans secured or unsecured to companies, firms or other parties covered in the register maintained in pursuance of Section 189 of the Companies Act, 2013, as such there are no comments on sub clauses a) and b).
- (iv) The company has adequate internal control system in commensuration with its size and nature of its business for the purchase of inventory, fixed assets and for the sale of goods and services. We did not observe any weakness in the internal control system.
- (v) The Company has not accepted any deposits from the public.
- vi) To the best of our knowledge and as explained, the Central Government has not specified the maintenance of cost records under clause 148(1) of the Companies Act, 2013, for the products/services of the Company.
- (vii) (a) The Company is generally regular in depositing with appropriate authorities undisputed statutory dues including provident fund, employees' state insurance fund, income-tax, wealth-tax, service tax, customs duty, excise duty, value added tax, cess and other material statutory dues applicable to it. According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance fund, income-tax, wealth-tax, service tax, duty of customs, duty of excise, value added tax, cess and other material statutory dues were outstanding at the period end, for a period of more than six months from the date they became payable.
  - (b) According to information and explanations given to us, there are no dues of income tax, sales tax, wealth tax, service tax, duty of customs, duty of excise, value added tax and cess which have not been deposited with the appropriate authorities on account of any dispute.
  - (c) There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.

- (viii) The Company has been in existence for more than five years. The company's accumulated losses at the end of financial year are more than 50% of its net worth. During the period company has suffered cash loss of Rs. 17.11 Lacs as against Rs.17.63 Lacs in the immediate preceding year.
- ix) The Company does not have any loan from Bank, Financial Institutions or Debenture holders, and as such clause is not applicable.
- (x) According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from bank or financial institutions.
- (xi) The Company did not have any term loans outstanding during the period.
- (xii) According to the information and explanations given to us, no fraud on or by the company has been noticed or reported during the course of audit.

For GUPTA GARG & AGRAWAL CHARTERED ACCOUNTANTS FRN 505762C

(B.B.GUPTA)
PARTNER

M. No. 012399

Place: New Delhi Date: 9<sup>th</sup> May 2015

### Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856

Balance Sheet as at March 31, 2015

| Particulars   | Notes                 | Figures as at 31-03-2015 | Figures as at 30-06-2014  |
|---|-----------------------|--------------------------|---------------------------|
|   |                       | Rs.                      | Rs.                       |
| EQUITY AND LIABILITIES  |                       |                          |                           |
| Shareholders' funds   |                       |                          |                           |
| (a) Share capital   | 2                     | 9,91,00,000              | 2,01,00,000               |
| (b) Reserves and surplus  | 3                     | (9,87,80,738)            | (9,53,53,093)             |
|   |                       | 3,19,262                 | (7,52,53,093)             |
| Share application money pending allotment   | 4                     | -                        | 3,70,00,000               |
| Non-current liabilities   |                       |                          |                           |
| Long-term provisions  | 5                     | 9,72,127                 | 4,42,324                  |
| Current liabilities   |                       |                          |                           |
| (a) Short-term borrowings   | 6                     | 2,37,66,489              | 4,60,84,403               |
| b) Trade payables   | 7                     | 3,43,33,639              | 4,80,51,613               |
| c) Other current liabilities  | 8                     | 29,63,170                | 35,68,656                 |
| d) Short-term provisions  | 9                     | 1,80,690                 | 48,394                    |
|   |                       | 6,12,43,988              | 9,77,53,066               |
| TOTAL   |                       | 6,25,35,377              | 5,99,42,297               |
| ASSETS  |                       |                          |                           |
| Non-current assets  |                       |                          |                           |
| a) Fixed assets   | 10                    |                          |                           |
| (i) Tangible assets   |                       | 3,52,179                 | 4,72,671                  |
| (ii) Intangible assets  |                       | 21,86,017                | 32,53,025                 |
| b) Long-term loans and advances   | 11                    | 80,000                   | 80,000                    |
|   |                       | 26,18,196                | 38,05,696                 |
| Current assets (a) Inventories  | 12                    | 2,80,27,563              | 1 90 49 700               |
| b) Trade receivables  | 13                    |                          | 1,89,48,798               |
| c) Cash and cash equivalents  | 14                    | 2,20,30,172              | 2,15,71,495               |
| d) Short-term loans and advances  | 15                    | 13,45,877                | 1,02,95,114               |
| e) Other current assets   |                       | 83,70,693                | 52,40,306                 |
| e) Other current assets   | 16                    | 1,42,876                 | 80,888                    |
|   |                       | 5,99,17,181              | 5,61,36,601               |
|   |                       | 6,25,35,377              | 5,99,42,297               |
| TOTAL Summary of significant accounting policies The accompanying notes are an integral part of the | financial statements. | 6,25,35,37               | 7<br>  <b>\rightarrow</b> |

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As per our attached report of even date

For Gupta Garg & Agrawal

**Chartered Accountants** 

(B.B.Gupta)

Partner

M. No. 012399

Place: New Delhi Date: 9th May 2015

For and on behalf of the Board of Directors

Subhasish Mohanty

RoniSoni

Company Secretary

Member Ship No :- A36842

Madhusudan Venkatachary

Director

# Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062

CIN: U74140DL2008PTC183856 Statement of Profit & Loss for the period ended March 31, 2015

| Particulars   | Notes | Figures for the<br>period ended<br>31-03-2015<br>Rs. | Figures for the<br>yead ended<br>30-06-2014<br>Rs. |
|---|-------|--|--|
| Income  |       |  |  |
| Revenue from operations   | 17    | 67,47,25,429   | 65,63,27,590                                       |
| Other income  | 18    | 75,376   | 1,11,952   |
| Total revenue (I)   |       | 67,48,00,805   | 65,64,39,542                                       |
| Expenses  |       |  |  |
| Purchase of stock-in-trade  | 19    | 61,34,30,110   | 60,22,19,471                                       |
| Changes in inventory  | 20    | (90,78,765)  | (99,84,942)  |
| Employee benefits expense   | 21    | 1,89,95,166  | 2,49,76,932  |
| Finance Cost  | 22    | 29,92,898  | 8,401  |
| Depreciation and amortization expense   | 10    | 14,38,959  | 18,10,896  |
| Other expenses  | 23    | 5,01,73,119  | 4,06,31,841  |
| Total expense (II)  |       | 67,79,51,487   | 65,96,62,599                                       |
| Profit/(Loss) before exceptional and extraordinary items and tax (I) - (II)     |       | (31,50,682)  | (32,23,057)  |
| Exceptional items (Depreciation)  | 10    | (2,76,963)   |  |
| Profit/(Loss) before extraordinary items and tax                                |       | (34,27,645)  | (32,23,057)  |
| Prior period expenses   | -     | -  | 3,50,609   |
| Profit / (Loss) for the period/year   |       | (34,27,645)  | (35,73,666)  |
| Earnings per equity share [nominal value of share Rs. 10 (30 June 2014 Rs. 10)] | 24    |  |  |
| 1) Basic  |       | (1.51)   | (1.78)   |
| 2) Diluted  |       | (0.59)   | (0.63)   |

Summary of significant accounting policies

The accompanying notes are an integral part of the financial statements.

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As per our attached report of even date

For Gupta Garg & Agrawal Chartered Accountants

(B.B.Gupta)

Partner M. No. 012399

Place: New Delhi Date: 9th May 2015

Syphasish Mohanty

Director

DIN: 05329000

Roni Soni

Company Secretary

Member Ship No :- A36842

For and on behalf of the Board of Director

V dathy war Madhusudan Venkatachary Director

### Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062

### CIN: U74140DL2008PTC183856

Cash Flow Statement for the period ended March 31, 2015

| Particulars  |       | 31-Mar-15     | 30-Jun-14               |
|--|-------|---------------|-------------------------|
|  |       | Rs.           | Rs.                     |
| CASH FLOWS FROM OPERATING ACTIVITIES                                 |       |               |                         |
| Loss before tax  |       | (34,27,645)   | (35,73,666              |
| Non-cash adjustment to reconcile profit before tax to net cash flows | *     | (01,21,010)   | (00,70,000              |
| Depreciation/ amortization   |       | 17,15,922     | 18,10,896               |
| Interest paid  |       | 29,92,898     | 8,401                   |
| Interest (income)  |       | (75,376)      | (1,11,952               |
| Operating profit/ (loss) before working capital changes              |       | 12,05,799     | (18,66,321              |
| Movements in working capital:  |       |               | (10,00,021              |
| Increase/ (decrease) in trade payables                               |       | (1,37,17,974) | 2,08,78,692             |
| Increase / (decrease) in short-term provisions                       |       | 1,32,296      | 15,121                  |
| Increase/ (decrease) in other current liabilities                    |       | (6,05,486)    | 20,14,337               |
| Increase/ (decrease) in other long-term Provisions                   |       | 5,29,803      | (10,650                 |
| Decrease / (increase) in trade receivables                           |       | (4,58,677)    | (1,46,61,312            |
| Decrease / (increase) in long-term loans and advances                |       | (1,00,071)    | (30,000                 |
| Decrease/(increase) in inventories                                   |       | (90,78,765)   | (99,84,942              |
| Decrease / (increase) in short-term loans and advances               |       | (18,48,979)   | (21,35,499              |
| Cash generated from /(used in) operations                            |       | (2,38,41,983) | (57,80,574              |
| Direct taxes paid (net of refunds)                                   |       | (12,81,408)   | (37,00,374              |
| Net cash flow from/ (used in) operating activities                   | A     | (2,51,23,391) | (57,80,574              |
| CASH FLOWS FROM INVESTING ACTIVITIES                                 |       |               |                         |
| Purchase of fixed assets, including CWIP and capital advances        |       | (5.29.422)    | / / 00 520              |
| Interest received  |       | (5,28,422)    |                         |
| Net cash flow from/ (used in) investing activities                   | В     | (5,15,034)    | 34,894                  |
| CASH FLOWS FROM FINANCING ACTIVITIES                                 |       | (2,32,322.7)  | (1,01,010               |
|  |       |               |                         |
| Proceeds from issuance of equity share capital                       |       | 7,90,00,000   | -                       |
| Proceeds from Share Application Money                                |       | (3,70,00,000) | -                       |
| Proceeds from short-term borrowings                                  |       | 1,87,82,086   | 1,14,84,403             |
| Repayment of short-term borrowings                                   |       | (4,11,00,000) |                         |
| Interest paid  |       | (29,92,898)   | (8,401                  |
| Net cash flow from/ (used in) in financing activities                | С     | 1,66,89,188   | 1,14,76,002             |
| Net increase/(decrease) in cash and cash equivalents                 | A+B+C | (89,49,237)   | 52,30,783               |
| Cash and cash equivalents at the beginning of the year               |       | 1,02,95,114   | 50,64,331               |
| Cash and cash equivalents at the end of the year                     |       | 13,45,877     | 1,02,95,114             |
| Closing Cash & Cash equivalent Balances                              |       | 10,10,077     | 1,02,73,114             |
| Components of cash and cash equivalents                              |       |               |                         |
| Cash on hand   |       | 2,656         | 1.898                   |
| With banks- on current account                                       |       | 2,91,873      | 93,46,456               |
| With banks- on deposit accounts                                      |       | 10,51,348     |                         |
| Total cash and cash equivalents (Note 14)                            |       | 13,45,877     | 9,46,760<br>1,02,95,114 |
| Notes:   |       | 13,43,0//     | 1,02,93,114             |

1. The Cash flow statement has been prepared under the indirect method as set out in Accounting Standard 3 on Cash Flow Statements notified by Companies (Accounts) Rules, 2014.

2. Negative figures have been shown in brackets.

Summary of significant accounting policies
The accompanying notes are an integral part of the financial statements.

NOIDA

As per our attached report of even date

For Gupta Garg & Agrawal

Chartered Accountants

(B.B.Gupta) Partner M. No. 012399

Place: New Delhi Date: 9th May 2015

For and behalf of the Board of Directors

Subhasish Mohanty

Director

DIN: 05329000

Romi Seni

Company Secretary Member Ship No :- A36842 Madhusudan Venkatachary Director

odhyudan

Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856

Note to financial statements for the period ended March 31, 2015

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### i Basis of Accounting

The financial statements of the Company have been prepared in accordance with the generally accepted accounting principles in India (Indian GAAP). The Company has prepared these financial statements to comply in all material respects with the accounting standards notified under Section 133 of the Companies Act 2013, read together with rule 7 of the Companies (Accounts) Rules 2014. The financial statements have been prepared on an accrual basis and under the historical cost convention.

The accounting policies adopted in the preparation of financial statements are consistent with those used in the previous period except for the change in accounting policy explained in Note No. (ii) (b) below.

### ii Changes in Accounting Policy

### a) Depreciation on fixed assets

Depreciation on fixed assets w.e.f. 01.07.2014 is being provided in the manner as prescribed in schedule II of the Companies Act, 2013 taking useful life as the basis for calculations under Straight Line Method in replacement of schedule XIV of the Companies Act, 1956. In view of this statutory compliance, there is minor change in provision of depreciation. Unless stated otherwise, the impact mentioned for the current period is likely to hold good for future years also.

### b) Useful lives/ depreciation rates

Till the year ended 30 June 2014, depreciation rates prescribed under Schedule XIV were treated as minimum rates and the Company was not allowed to charge depreciation at lower rates even if such lower rates were justified by the estimated useful life of the asset. Schedule II to the Companies Act 2013 prescribes useful lives for fixed assets which, in many cases, are different from lives prescribed under the erstwhile Schedule XIV. However, Schedule II allows companies to use higher/statements.

Considering the applicability of Schedule II, the management has re-estimated useful lives and residual values of all its fixed assets which are equal to useful lives and residual values specified in Schedule II. The management believes that depreciation rates used by the company higher than the fairly reflect its estimate of the useful lives and residual values of fixed assets, though these rates in certain cases are different from the life prescribed under Schedule II.

Had the Company continued to follow the earlier useful life, the depreciation expense for the period would have been lower by Rs. 276,963 loss would have been higher by Rs. 276,963.

Till year ended 30 June 2014, to comply with the requirements of Schedule XIV to the Companies Act, 1956, the Company was charging 100% depreciation on assets costing less than Rs. 5,000 within one year from the date of acquisition. However, Schedule II to the Companies Act 2013, applicable from the current year, does not recognize such practice. Hence, to comply with the requirement of Schedule II to the Companies Act, 2013, the Company has changed its accounting policy for depreciation of fixed assets costing less than Rs. 5,000. As per the revised policy, the Company is depreciating such fixed assets over their useful life as assessed by the management. The management has decided to apply the revised accounting policy prospectively from accounting periods commencing on or after 1 July 2014.

The change in accounting for depreciation of fixed assets costing less than Rs. 5,000 did not have any material impact on the loss for the current period.

### iii Use of estimates

The preparation of financial statements in conformity with Indian GAAP requires the management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

### iv Fixed Assets & Depreciation

Fixed assets are stated at cost less accumulated depreciation and impairment losses, if any. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use. Borrowing costs relating to acquisition of fixed assets which take substantial period of time to get ready for its intended use are also included to the extent they relate to the period till such assets are ready to be put to use.

Subsequent expenditure related to an item of fixed asset is added to its book value only if it increases the future benefits from the existing asset beyond its previously assessed standard of performance. All other expenses on existing fixed assets, including day-to-day repair and maintenance expenditure and cost of replacing parts, are the statement of profit and loss for the period during which such expenses are incurred.

Gains or losses arising from derecognition of fixed assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is derecognized.

Depreciation on fixed assets is calculated on a straight-line basis using the rates arrived at based on the useful lives provided in schedule II/ estimated by the management. The Company has used the following rates to provide depreciation on its fixed assets.

|  | Rates (SLM) | Useful Life |
|--|-------------|-------------|
| Computers  | 33.33%      | 3 Years     |
| Mobile Handsets (included under office equipments) | 50.00%      | 2 Years     |

The useful life of in-house developed 'Software' being intangible asset taking the residual value as 'Nil' has been estimated as 5 years and accordingly 20% depreciation to be provided on Straight Line Method basis.

### Inventories

Inventories are valued as follows:

Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856

Note to financial statements for the period ended March 31, 2015

Traded goods are valued at lower of cost and net realizable value. Cost includes cost of purchase and other costs incurred in bringing the inventories to their present location and condition. Cost is determined on a moving weighted average basis.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs necessary to make the sale.

### vi Recognition of Income

Income is recognised and accounted for on accrual basis unless otherwise stated.

### vii Investments

Long Term investments are valued at cost being the purchase price plus direct costs. Provision is made for permanent diminution, if any, in the value of investments.

### viii Taxes on Income

Current tax is determined as the amount of tax payable in respect of taxable income for the period. Deferred tax is recognised, subject to consideration of prudence, on timing differences, being the difference between taxable income and accounting income that originate in one period and is capable of reversal in one or more subsequent periods. The Deferred Tax Assets are recognised only to the extent that there is reasonable certainty of sufficient future profits against which such deferred tax assets could be realised.

### ix Contingent Liabilities

The contingent liabilities, if any, are disclosed in the financial statements. Provision is made in the accounts if it becomes probable that there will be outflow of resources for settling the obligation.

### x Events occurring after the balance sheet date

Adjustments to assets and liabilities are made for events occurring after the balance sheet date to provide additional information materially affecting the determination of the amounts of assets or liabilities relating to conditions existing at the balance sheet date.

### xi Earnings Per Share

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

### Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856

Notes to Financial Statements for the period ended March 31, 2015

### 2. Share Capital

| Particulars  | Figures as at 31-03-2015 Rs. | Figures as at 30-06-2014<br>Rs. |
|--|------------------------------|---------------------------------|
| authorised shares  |                              | 1431                            |
| ,00,00,000 (1,00,00,000) Equity Shares of Rs. 10/- each  | 100,000,000                  | 100,000,000                     |
| ssued, subscribed and fully paid-up shares               |                              |                                 |
| 19,10,000 (20,10,000) Equity Shares of Rs. 10/- each     | 99,100,000                   | 20,100,000                      |
| Total issued, subscribed and fully paid-up share capital | 99,100,000                   | 20,100,000                      |

### (a) Reconciliation of the shares outstanding at the beginning and at the end of the reporting period Equity shares

| Particulars   | No. of shares          | Amount                   | No. of<br>shares | Amount     |
|---|------------------------|--------------------------|------------------|------------|
| At the beginning of the period/year<br>Issued during the period | 2,010,000<br>7,900,000 | 20,100,000<br>79,000,000 | 2,010,000        | 20,100,000 |
| Outstanding at the end of the period/year                       | 9,910,000              | 99,100,000               | 2,010,000        | 20,100,000 |

(b) Terms/rights attached to equity shares

The Company has only one class of equity shares having par value of Rs. 10 per share. Each holder of equity shares in entitled to one vote per share.

(c) Shares held by holding company

Out of equity shares issued by the company, shares held by its holding company are stated below:

Hindustan Retail Private Limited Limited, the holding company 99,10,000\* (20,10,000) Equity Shares of Rs. 10/- each fully paid

99,100,000

20,100,000

\*Out of above shares, 5,000 Equity Shares are held by Mr. Gopal Singh Negi, as nominee of Hindustan Retail Private Limited.

(d) Aggregate number of bonus shares issued, shares issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date:

Nil

Nil

(95,353,093)

### (e) Details of shareholders holding more than 5% shares in the company

| Name of the shareholder  | No. of<br>shares | % holding in the class | No. of<br>shares | % holding in the |
|--|------------------|------------------------|------------------|------------------|
| Equity shares of Rs.10/- each fully paid<br>Hindustan Retail Private Limited,the holding company | 9,910,000        | 100.00%                | 2,010,000        | 100.00%          |

\*Out of above shares, 5,000 Equity Shares are held by Mr. Gopal Singh Negi, as nominee of Hindustan Retail Private Limited.

(f) The above information (from (a) to (e)) is as per records of the company, including its register of shareholders/ members.

### 3. Reserves and Surplus

| Deficit in the statement of profit and loss Balance as per last financial statements Loss for the period/year | (95,353,093)<br>(3,427,645) | (91,779,427<br>(3,573,666 |
|---|-----------------------------|---------------------------|
| Net deficit in the statement of profit and loss   | (98 780 738)                | (05 252 002)              |

### 4. Share Application Money pending allotment

Hindustan Retail Pvt Ltd. (Holding Company)

37,000,000 37,000,000



(98,780,738)

### Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856

Notes to Financial Statements for the period ended March 31, 2015

| Particulars  | Figures as at<br>31-03-2015<br>Rs.        | Figures as at 30-06-2014 |
|--|---|--------------------------|
| 5. Long Term Provisions  | RS.                                       | Rs.                      |
| Provision for employee benefits (refer note no. 25)  |   |                          |
| Provision for gratuity   | 5.07.040                                  |                          |
| Provision for leave benefits   | 5,96,049<br>3,76,078                      | 2,61,424<br>1,80,900     |
|  | 5/10/00/00/00/00/00/00/00/00/00/00/00/00/ | U.M. and the state of    |
| 6 Short tarm houses !  | 9,72,127                                  | 4,42,324                 |
| 5. Short-term borrowings   |   |                          |
| Hindustan Retail Pvt Ltd   |   |                          |
| HDFC CC Limit A/c #  |   | 4,11,00,000              |
|  | 2,37,66,489                               | 49,84,403                |
|  | 2,37,66,489                               | 4,60,84,403              |
| CC Limit from HDFC Bank against 100% collatral security provided by Spice Mobility Limited |   | 4,00,04,403              |
|  |   |                          |
| . Trade Payables   |   |                          |
| rade payables  |   |                          |
|  | 3,43,33,639                               | 4,80,51,613              |
|  | 3,43,33,639                               | 1 90 51 (12              |
| . Other current liabilities  |   | 4,80,51,613              |
| udit Fee Payable   |   |                          |
| ervice Tax Payable   | 2,66,136                                  | 1,12,484                 |
| DS Payable   | 1/2                                       | 14,89,237                |
| SIPAYABLE  | 9,98,064                                  | 4,93,864                 |
| Fpayable   | 2,406<br>84,998                           | 2,689                    |
| xpenses Payable  | 16,11,566                                 | 36,405                   |
|  |   | 14,33,977                |
|  | 29,63,170                                 | 35,68,656                |
| Short term provisions  |   |                          |
| rovision for employee benefits (refer note no. 25)   |   |                          |
| ovision for Gratuity   |   |                          |
| ovision for Leave Benefits   | 78,563                                    | 544                      |
|  | 1,02,127                                  | 47,850                   |
|  | 1,80,690                                  | 48,394                   |
|  |   | 40,394                   |





# SPICE ONLINE RETAIL PRIVATE LIMITED Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856 Note to financial statements for the period ended March 31, 2015

10. Fixed Assets

| Not Die          |                  |   | 472,6   |  | 472.671  | 505,584   |  | 3,253,025  |  | 3,233,023   |
|------------------|------------------|---|---|--|--|---|--|--|--|---|
|                  |                  | As at<br>31.03.2015   | 352,179   | 3  | 352,179  | 472,671   | 2100.001.0   | 7,100,017  | 7 186 017  | 3.253.025   |
|                  | 70.07            | 31.03.2015  | 698,354   | 4,089  | 719,184  | 333,192   | 6.745 568  | octor to   | 6,745,568  | 5,415,638   |
| ciaton           |                  | Adjustments   |   | r  |  |   | 1  |  |  | 1   |
| Depre            |                  | ror me period   | 385,992   |  | 385,992  | 101601  | 1,329,930  | 200000   | 1,329,930  | 1,671,705   |
|                  | Asat             | 30.06.2014  | 312,362 16,741 4 089  |  | 333,192  |   | 5,415,638  | 5.415.630  | 3 743 033  | 3,143,733   |
|                  | Asat             | 31.03.2013  | 1,050,533   | 1 040 200  | 805,863  |   | 8,931,585  | 8,931,585  | 8,668,663  | and a second  |
|                  | Deletions during | non ad an   |   |  |  |   |  |  |  |   |
| Additions during | the period       |   | 265,500   | 265,500  | 106,279  | A   | 262,922  | 262,922  | 393,260  |   |
| Asat             | 30.06.2014       |   | 785,033<br>16,741<br>4,089  | 805,863  | 699,584  |   | 8,668,663  | 8,668,663  | 0,413,403  |   |
| a at ticular S   |                  | Cangible Assets   | Mobile Phones Office Equipments   | Otal (Current period)  | ntangible Assets   | 4   | ottware Development otal (Current period)  | (Previous year)  |  |   |
|                  | Asat             | 30.06.2014 the period the needed to the period to the period the period to the period | As at Additions during Deletions during Deletions during As at As at Tangible Assets  Ommutator & Deletions during As at For the period Adjustments | As at   Additions during   As at   Additions during   Beletions during   As at   Additions during   As at   As at   Additions during   As at   Additions during   As at   As at   Additions during   Additions during   As at   Additions during   Additions d | As at Additions during   As at the period   Adjustments   Adjustm | As at the period   Additions during   As at the period   Additions during during   As at the period   Additions during during   As at the period   Additions during | As at the period   Additions during   As at the period   Additions during during   As at the period   Additions during during   As at the period   Additions during dur | As at the period   As at the p | As at the period   As at the p | As at the period   At |



### Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856

Notes to Financial Statements for the period ended March 31, 2015

| Particulars   | Figures as at 31-03-2015 | Figures as at 30-06-2014 |
|---|--------------------------|--------------------------|
|   | Rs.                      | Rs.                      |
| 11. Long term loans and advances  |                          |                          |
| Security Deposit  | 80,000                   | 80,000                   |
|   | 80,000                   | 80,000                   |
| 12. Inventories   |                          |                          |
| Closing Inventory of Laptop, Mobiles and accessories  | 2,80,27,563              | 1,89,48,798              |
|   | 2,80,27,563              | 1,89,48,798              |
| 13. Trade Receivables   |                          |                          |
| Sundry Debtors  | 2,20,30,172              | 2,15,71,495              |
|   | 2,20,30,172              | 2,15,71,495              |
| 14. Cash and cash equivalents   |                          |                          |
| - Cash on hand  | 2,656                    | 1,898                    |
| Balances with banks in current A/c:<br>Fixed Deposit with HDFC                                    | 2,91,873<br>10,51,348    | 93,46,456<br>9,46,760    |
|   | 13,45,877                | 1,02,95,114              |
| 15. Short-term loans and advances   |                          |                          |
| Advances recoverable in cash or kind  | 8,36,386                 | 13,19,770                |
| Prepaid expenses<br>Vat Recoverable   | 6,05,581<br>43,52,024    | 4,20,514<br>22,10,239    |
| TDS Recovareble   | 25,71,191                | 12,89,783                |
| Service Tax Recoverable   | 5,511                    | -                        |
|   | 83,70,693                | 52,40,306                |
| 16. Other current assets  |                          |                          |
| nterset Receivable  | 1,42,876                 | 80,888                   |
|   | 1,42,876                 | 80,888                   |
| Contingent liabilities and commitments  |                          |                          |
| 1) Contingent Liabilities ) Claims against the company not acknowledged as debte                  |                          |                          |
| Claims against the company not acknoledged as debts ) Guarantees                                  | NIL<br>NIL               | NIL                      |
| ) other money for which company is contingently liable  | NIL                      | NIL<br>NIL               |
| Commitments     Estimated amounts of contracts to be executed on capital account not provided for | XIII                     | (4 to                    |
| ) Uncalled liability on partly paid shares  | NIL<br>NIL               | NIL<br>NIL               |
| ) Other commitments   | NIL                      | NIL                      |





### Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856

Notes to Financial Statements for the period ended March 31, 2015

| Particulars                                     | Figures for the period ended 31-03-2015 Rs. | Figures for the<br>year ended<br>30-06-2014<br>Rs.   |
|---|---|--|
| 17. Revenue from operations                     |   |  |
| Sale of Trading Goods                           | 60,97,74,653                                | 59,21,63,746   |
| Sales of Services<br>Commission on Sales        | 6,48,06,320                                 | 6,37,84,265  |
| Commission on Sales                             | 1,44,456                                    | 3,79,579   |
|   | 67,47,25,429                                | 65,63,27,590   |
| 18. Other income                                |   |  |
| Interest income on FDR                          | 75,376                                      | 85,582   |
| Interest on income tax refund                   | -   | 26,370   |
|   | 75,376                                      | 1,11,952   |
| 19. Purchase of stock-in-trade                  |   |  |
| Purchase of Lanton Makila Dhaves & A.           |   |  |
| Purchase of Laptop, Mobile Phones & Accessories | 61,34,30,110                                | 60,22,19,471   |
|   | 61,34,30,110                                | 60,22,19,471   |
| 20. Change in inventory                         |   |  |
| Closing stock:                                  |   |  |
| Mobile Phones Less: Opening Stock               | 2,80,27,563                                 | 1,89,48,798  |
| and a primage stock.                            | 1,89,48,798<br>(90,78,765)                  | 89,63,856<br>(99,84,942)   |
| 21. Employee benefits expense                   |   |  |
| Salaries, wages and bonus                       |   |  |
| Contribution to provident fund                  | 1,76,07,822<br>3,98,482                     | 2,46,34,888<br>2,76,714  |
| Staff welfare expenses                          | 2,65,227                                    | 31,845   |
| Gratuity expense                                | 4,12,644                                    | (56,152)   |
| Leave encashment expenses                       | 3,10,991                                    | 89,637   |
|   | 1,89,95,166                                 | 2,49,76,932  |
| 22. Finance Costs                               |   |  |
| nterest on bank overdraft                       | 20. ma                                      | 100 March 100 Ma |
| nterest on ICD                                  | 6,41,753<br>23,51,145                       | 8,401  |
|   | 29,92,898                                   | 8,401  |
|   | CARG & 40                                   | 0,401  |



### Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856

Notes to Financial Statements for the period ended March 31, 2015

| 23. Other expenses                        |             |             |
|---|-------------|-------------|
| Warehousing expenses                      | 6,67,422    | 8,59,050    |
| Rates & Taxes                             | 13,487      | 5,210       |
| Advertising and sales promotion           | 7,65,530    | 15,62,665   |
| Payment to Auditors (Refer details below) | 2,80,900    | 1,76,37     |
| Sales Commission                          | 3,76,43,930 | 2,11,19,200 |
| Legal and professional fees               | 19,59,739   | 16,04,098   |
| Printing & Stationery                     | 1,05,172    | 41,573      |
| Selling & Distribution expenses           | 13,48,472   | 49,40,278   |
| Rent expenses                             | 40,11,613   | 43,89,962   |
| Repair & Maintenace-Others                | 5,79,537    | 6,51,738    |
| Insurance Charges                         | 6,07,503    | 7,91,651    |
| Communication costs                       | 10,57,871   | 16,74,178   |
| Travelling & Conveyance expenses          | 5,78,373    | 7,34,483    |
| Bank Charges                              | 2,16,568    | 20,38,414   |
| Lost in Transit                           | 19,895      | 18,177      |
| Assets not recoverable written off        | 2,98,548    | 1,469       |
| Miscellaneous expenses                    | 18,559      | 23,312      |
|   | 5,01,73,119 | 4,06,31,841 |
| Payment to Auditors:                      |             |             |
| Audit fee                                 | 1,12,360    | 89,888      |
| Tax audit fee                             | 44,944      | 22,472      |
| Limited review                            | 22,472      | 33.708      |
| Audit of tax accounts                     | 1,01,124    | 55,700      |
| Other services                            | -           | 30,309      |
|   | 2,80,900    | 1,76,377    |

### 24. Earnings per share (EPS)

The following reflects the profit and share data used in the basic and diluted EPS computations:

| Loss after tax                              | (34,27,645) | (35,73,666) |
|---|-------------|-------------|
| Number of equity shares for calculating EPS |             |             |
| Basic                                       | 22,69,489   | 20,10,000   |
| Diluted                                     | 58,47,956   | 57,10,000   |
| Earning per share (EPS)                     |             |             |
| Basic                                       | (1.51)      | (1.78)      |
| Diluted                                     | (0.59)      | (0.63)      |





# Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856

Notes to Financial Statements for the period ended March 31, 2015

# 25 Disclosures under Accounting Standard- 15 ( Revised ) on 'Employee Benefits' :

### Gratuity and other post-employment benefit plans

The Company has a defined benefit gratuity plan which is not funded. Every employee who has completed five years or more of service gets a gratuity on departure at 15 days salary (last drawn salary) for each completed year of service or part thereof in excess of 6 months.

The following tables summarize the components of net benefit expense recognized in the statement of profit and loss and the unfunded status and amounts recognized in the balance sheet for the gratuity plan.

### Statement of profit and loss

# Net employee benefit expense recognized in the employee cost

| Current service cost                                | 31-Mar-15<br>Rs.   | Gratuity<br>30-Jun-14 |
|---|--------------------|-----------------------|
| Interest cost on benefit obligation                 | 1,27,400           | Rs.                   |
| Net actuarial(gain) / loss recognized in the period | 16,700<br>2,68,544 | 1,20,783<br>27,040    |
| Net benefit expense                                 | 2,00,344           | (2,03,975)            |

### Balance sheet

### Benefit asset/ liability

| Present value of defined benefit obligation | Gratuity<br>31-Mar-15<br>Rs. | Gratuity<br>30-Jun-14 |
|---|------------------------------|-----------------------|
| Fair value of plan assets                   | (6,74,612)                   | Rs.<br>(2,61,968      |
| Plan (liability)                            | -                            | (2,01,708             |
| ,   | (6,74,612)                   | (2,61,968             |

# Changes in the present value of the defined benefit obligation are as follows:

| Opening defined benefit obligation  | Gratuity<br>31-Mar-15<br>Rs.   | Gratuity<br>30-Jun-14<br>Rs.   |
|---|--------------------------------|--------------------------------|
| Current service cost<br>Interest cost<br>Actuarial (gains) / losses on obligation | 2,61,968<br>1,27,400<br>16,700 | 3,18,120<br>1,20,783<br>27,040 |
| Closing defined benefit obligation  | 2,68,544<br>6,74,612           | 2,61,968                       |

The principal assumptions used in determining gratuity and post-employment medical benefit obligations for the company's plans are shown below:

| Discount rate                 | Gratuity<br>31-Mar-15 | Gratuity        |
|-------------------------------|-----------------------|-----------------|
| Withdrawal rate               | 7.75%                 | 30-Jun-1-       |
| increase in Compensation cost | 20.00%                | 8.50%           |
| Mortality table referred      | 8.00%                 | 20.00%          |
| The estimate of C             | IALM ( 2006-08        | ) duly modified |

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in

# Amounts for the current and previous four periods are as follows:

| Gratuity Defined benefit obligation   | 31-Mar-15<br>Rs.         | 30-Jun-14<br>Rs.       | 30-Jun-13<br>Rs. | 30-Jun-12<br>Rs. | 31-Mar-11<br>Rs. |
|---|--------------------------|------------------------|------------------|------------------|------------------|
| Plan assets<br>Surplus / (deficit)  | 6,74,612                 | 2,61,968               | 3,18,120         | 4,65,707         | 113.             |
| Experience adjustments on plan liabilities (loss) / gain<br>Experience adjustments on plan assets | (6,74,612)<br>(3,20,621) | (2.61,968)<br>2,03,995 | (3,18,120)       | (4,65,707)       |                  |
| ,   |                          | 2,03,993               | 3,43,211         |                  |                  |

26 The company being a subsidiary of non Small and Medium Enterprises (SME), therefore, has complied with all the notified applicable Accounting Standards.





SPICE ONLINE RETAIL PRIVATE LIMITED Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856

Notes to Financial Statements for the period ended March 31, 2015

- 27 Previous year's figures were for twelve months period ended June 30, 2014, whereas current period's figures are for nine months period ended March 31, 2015. Hence, the current period's figures are not strictly comparable with those of the previous year's. Previous year figures have been regrouped / reclassified, where necessary, to conform
- 28 As per the guidance note issued by ICAI on Accounting Standard AS 22 " Taxes on Income", deferred tax assets should be recognised and carried forward only to the extent that there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. In view of losses in the current year as well as in the immediate preceding year and uncertaintety of future profits, DTA has not been recognised in the books of account.
- 29 Information required to be given by way of note regarding foreign currency income/outgo

4,11,757/-

30 Related Party Disclousers

a) Names of the Parties:

Ultimate Holding Company

Smart Global Corporate Holding Pvt. Ltd. (Formerly known as Spice Global Investments Pvt. Ltd) (Holding

Holding Company

Smart Ventures Pvt. Ltd. (Formerly known as Smart Venture Ltd.) (Holding company of SML) Spice Mobility Limited (SML) (Holding company of HRPL)
Hindustan Retail Pvt. Ltd. (HRPL)

Subsidiary company:

Fellow Subsidiaries with whom transactions have taken place during the

Spice Retail Limited Spice Digital Ltd. Mobisoc Technology Pvt. Ltd

Name of the other related parties with whom transactions have taken Nil place during the period

Key Management Personnel

Mr. Rajneesh Arora

b) Related party transactions attached as Annexure- 1

As per our attached report of even date For Gupta Garg & Agrawal Chartered Accountants

(B.B.Gupta) Partner M. No. 012399

Place : New Delhi Date: 9th May 2015 For and on behalf of the Board of Directors

Subhasish Moha Director

an Roni Soni Z

Company Secretary

Member Ship No:- A36842

Madhusudan Venkatachary Director

Regd. Address: 60-D, Street No. C-5, Sainik Farms, New Delhi-110062 CIN: U74140DL2008PTC183856

Notes to Financial Statements for the period ended March 31, 2015

Annexure-1 (Amount in Rs.) Particulars **Holding Company** Fellow Subsidiaries 2014-15 2013-14 2014-15 (A) **Transactions** 2014-15 2013-14 Share Capital Hindustan Retail Private Limited 7,90,00,000 7,90,00,000 Share Application Money refunded Hindustan Retail Private Limited 3,70,00,000 3,70,00,000 Short Term Borrowing Hindustan Retail Private Limited 3,05,00,000 3,05,00,000 Repayment of Short Term Borrowing Hindustan Retail Private Limited 4,11,00,000 2,40,00,000 4,11,00,000 2,40,00,000 Commission Received Spice Retail Limited Spice Digital Ltd. 1,27,900 1,27,900 51,464 Mobisoc Technology Pvt. Ltd 51,464 92,992 2,88,559 92,992 2,88,559 **Finance Cost** Hindustan Retail Private Limited 23,51,145 23,51,145 Purchases (Excluding VAT) Spice Retail Limited 9,82,74,358 12,54,31,694 Spice Digital Ltd. 9,82,74,358 12,54,31,694 91,00,000 Mobisoc Technology Pvt. Ltd 91,00,000 2,31,00,000 5,63,00,000 2,31,00,000 5,63,00,000 Sales (Excluding VAT) Spice Retail Limited 3,04,36,000 4,92,22,550 3,04,36,000 4,92,22,550 Rent Paid Spice Mobility Limited 34,44,958 43,25,859 34,44,958 43,25,859 Travelling Expenses Spice Digital Ltd. 1,14,726 1,14,726 Reimbursement of Expenses Received Spice Retail Limited 3,58,515 3,58,515 Reimbursement of Expenses Paid Spice Retail Limited 69,88,662 Cellucom Retail India Pvt. Ltd. 1,19,37,919 69,88,662 1,19,37,919 1,85,000 (B) Outstanding at the end of the period/year Creditors Spice Retail Limited 93,52,271 1,89,94,413 Spice Mobility Limited 93,52,271 1,89,94,413 6,59,198 Spice Digital Ltd. 6,59,198 29,382 29,382 Debtors Mobisoc Technology Pvt. Ltd 10,81,829 10,81,829 Short Term Borrowing Hindustan Retail Private Limited 4,11,00,000 4,11,00,000 Share Application money Hindustan Retail Private Limited 3,70,00,000

